

We have developed a health and fitness program based on meal frequency, we are looking for partners to fulfil key deliverables.

It represents a dynamic DTC subscription model for your products...



THE BODY OF KNOWLEDGE



- No Calorie Counting or Journaling
- No need to become a Gym Rat
- No Pills, surgeries or side effects
- No drastic changes to routines
- No drastic changes in Diet



1. Meal Frequency



2. Nutrition



3. Exercise / Muscle Mass



People gain weight and get out of shape GRADUALLY over many years...

Habits translate to chromic conditions. Then reversing these conditions can be extremely challenging...

250 extra calories

per day

x 365 days

= 25 lbs weight gain

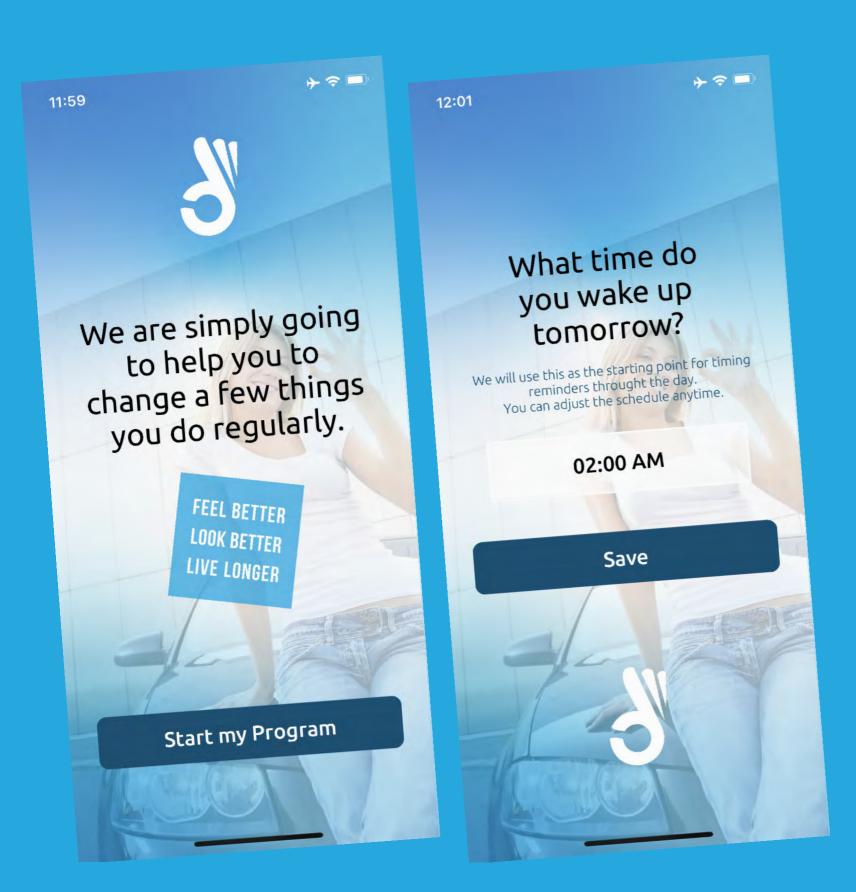
THE BODY OF KNOWLEDGE



Gradual, effective, sustainable changes are the waypoints on a journey towards optimal health and happiness.

No pills, No surgeries or drastic lifestyle changes.

This is a program that is simply **easy to follow**, where we deliver just one eating and one exercise change at a time.



There is **no** complicated journaling or calorie counting...

We simply start by asking what time people would like to start their day...



The app calculates times for optimal meal frequency, incorporating snacks and meals... The app uses pushnotifications as audio reminders to help users stay on track.

Each reminder is an opportunity to open the app and play a succinct multimedia soundbite designed to encourage and inform.













## MOTIVATIONAL CONTENT

Regular, animated, audio-visual dripfeeds follow a proven format:

- Short and engaging
- Immediately Relevant
- Motivational / focussed on positive
- Backed by Science / Data
- Always Actionable



# GRADUAL IMPROVEMENTS

- SIMPLE START: Engaging meal frequency reminders simply deliver rapid, tangible weightless results.
- Drip-feed of informative multi-media informs, motivates and further improves choices in terms of purpose and actionable knowledge.
- Gradually incorporates exercise reminders in gradual path to fitness, opening the door to the coaching platform.

**ONGOING:** Continues to educate and prompt about what to eat, when to eat, how to exercise and how often, so people stay on track, and succeed longterm.



### **OUR SCIENCE**

The Body of Knowledge is science-based. There are several core principals that are foundational to our platform



### CONTROL THE FAT STORAGE HORMONE

Even out insulin spikes, maintain steady blood sugar levels.



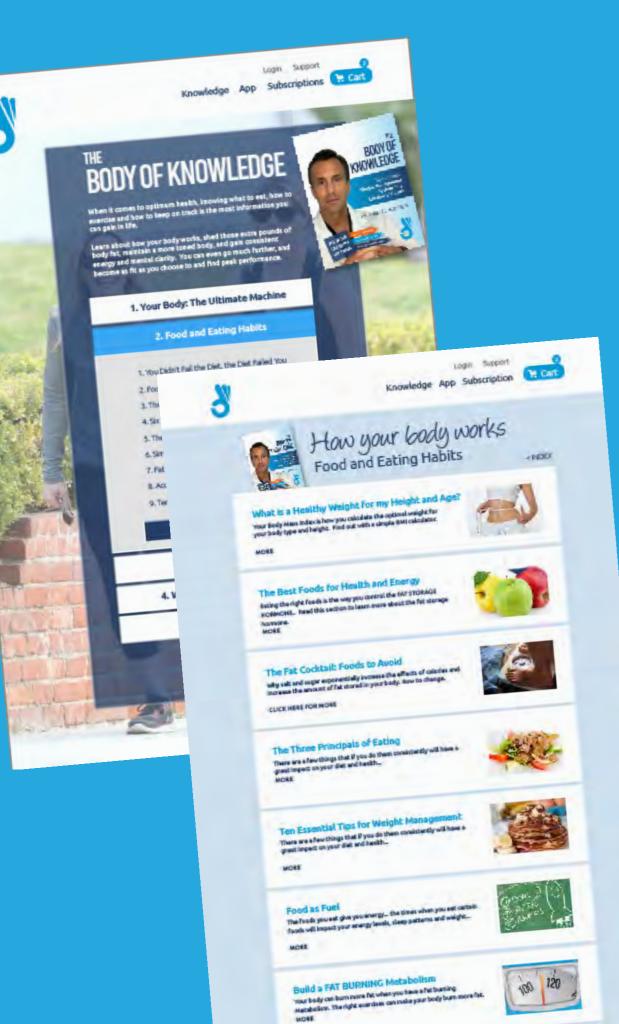
### AVOID THE FAT COCKTAIL

Salt + Sugar = Fat (Sodium) (SimpleCarbs)



### BUILD A FAT BURNING METABOLISM

Switch Training Exercises designed to build muscle mass.





### RICH CONTENT

The original book, written by Dr. Moore in collaboration with a number of behavioural, nutritional and physio experts.

It details many key aspects of human biology and maps a course through improvements through to peak physical performance. The content is the application of that information into a roadmap, to help people to achieve their goals and realise fitness and longevity.

Much of it is available on our website.

### HUB MODEL

We deliver multiple points of value in partnerships. Each of our channel partnerships is an opportunity to connect with a new buying audience, who are motivated and ready to enrol in a subscription to your products.

**COACHING PLATFORM BRINGS CUSTOMERS. CROSS-SELL FOOD AND EXERCISE OPTIONS** 





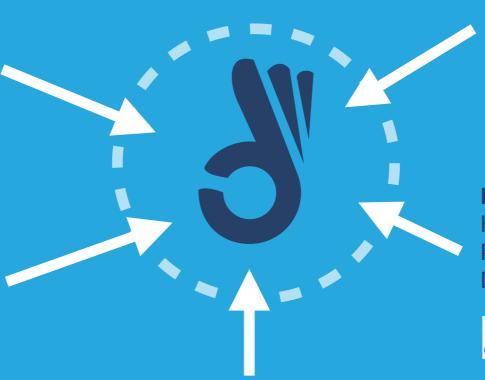


**METRICS & MONITORING** TRACKING OUTCOMES **REINFORCEMENT & REWARD** 









### **GYMS & HEALTH CLUBS**

**BRING CUSTOMERS, CROSS-SELL** COACHING AND FOODS.

### PARTNER INTEGRATIONS

**HEALTH AND WELLNESS PROGRAM** PARTNERS: Corporate, Family Health, Diabetes, MSK









### **FOODS AND NUTRITION SELECTED SNACKS, SUPPLIMENTS ETC.**

BRING CUSTOMERS, CROSS-SELLS COACHING AND **EXERCISE OPTIONS** 









### **NUTRITION SUBSCRIPTIONS**

We are working in partnership with a number of DTC consumer products manufacturers and other meal delivery partners to offer subscriptions of products that fit the B-OK prescriptive model.

These partnership discussions range from simple affiliate programs, revenue sharing and wholesale distribution models.



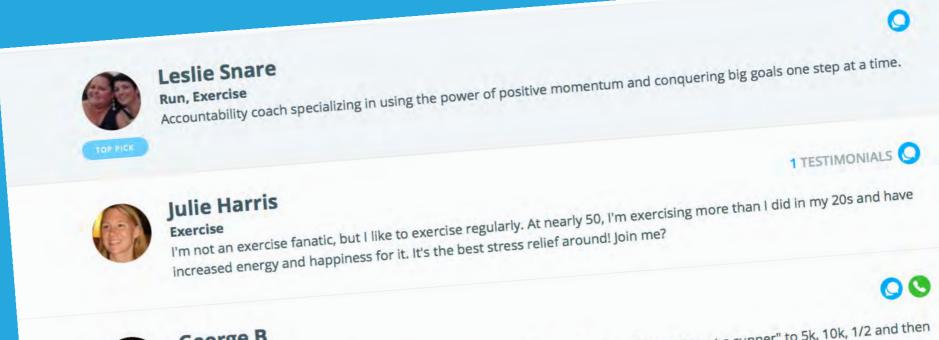


# COACHING PLATFORM

ACCELERATED PROGRESS AND SUBSCRIPTION SERVICES

Coaching will be offered as part of an optional paid subscription. The system is designed to keep people on track wherever they prefer to exercise, through a progressively more engaging path towards optimal health and fitness.

The model is similar to Uber drivers, in that it will not require experienced coaches, so much as motivated, enthusiastic evangelists who will follow our workout models.



### **MARKETPLACE**

Weight loss / Nutrition apps are dominated by time-consuming journaling / calorie counters that require committed engagement. The result is very low adoption and sustained use.

WELLNESS PROGRAMS / Apps	Арр	Food/ Snacks	Coaching	Education	WEIGHTLOSS	Арр	Food/ Snacks	Coaching	Education
Lifesum	Cal	-	-	✓	weightwatchers	Cal	✓	✓	-
Owaves	Cal	-	-	-	jenny	Cal	✓	✓	-
Fooducate	Jour	-	✓	<b>√</b>	Nutrisystem	Cal	✓	-	-
myfitnesspal	Jour	-	-	-	Medifast.	-	✓	-	-
noom	Cal	-	<b>√</b>	-	Lose It! Weight loss that fits.**	Jour	-	✓	-
omada	Cal	-	✓	<b>√</b>	WELINESS	-	-	✓	<b>√</b>

### **TEAM**



**Dr. Robert Moore** Founder and Author of the Body of Knowledge and the Fit Family Forever series. Health and fitness expert Coach and Trainer. Doctor and Surgeon and head of his own practice.



**Dr. Mark Netoskie** Co-Founder, Director Head of Health and Wellness Cigna Health



**David Shantz** CMO, Co-Founder, has had a key role in the early stages of 20+ venture-backed start-ups, including several leading mobile apps.



**Steve Latham** COO, serial entrepreneur. Founder of Encore Metrics and CEO of Spur Interactive, Harvard MBA



**Richard Suminski** Advisor, Head of the research team, PhD in Exercise Physiology and Professor at the University of Delaware.



**Jeremiah Jones** CTO, lead tech has background in mobile technologies and mobile web

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For the majority of people - patterns of behavior are entrenched and difficult to break out of.

We have developed the tools and structure to guide people step-by-step through gradual adoption of healthy life habits.

Our hope is to help millions of people to live healthy, happy, productive and successful lives.

